

BEFORE THE ARIZONA CORPORATION COMMISSION

1 Arizona Corporation Commission DOCKETED 2 COMMISSIONERS JUN 3 0 2020 3 ROBERT "BOB" BURNS - Chairman **BOYD DUNN** DOCKETED BY 4 SANDRA D. KENNEDY JUSTIN OLSON 5 LEA MÁRQUEZ PETERSON 6 In the matter of: DOCKET NO. S-21090A-19-0326 7 ORDER TO CEASE AND DESIST, ORDER Maximo Natural Products, Inc., an Arizona RESTITUTION, Corporation, FOR ORDER FOR 8 **ADMINISTRATIVE** PENALTIES AND Ismael Villalobos a/k/a Ismael Villalobos **CONSENT TO SAME** 9 Garcia, and Blanca Villalobos, husband and BY: ALL RESPONDENTS wife. 10 Respondents. 77643 11 Respondents Maximo Natural Products, Inc. ("Maximo"), Ismael Villalobos ("Villalobos") 12 13 (Maximo and Villalobos collectively referred to as "Respondents"), and Blanca Villalobos 14 ("Respondent Spouse") elect to permanently waive any right to a hearing and appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801 et seq. ("Securities Act") with respect 15 16 to this Order to Cease and Desist, Order for Restitution, Order for Administrative Penalties, and 17 Consent to Same ("Order"). Respondents and Respondent Spouse admit the jurisdiction of the Arizona Corporation Commission ("Commission"); admit the Findings of Fact and Conclusions of 18 19 Law contained in this Order; and consent to the entry of this Order by the Commission. 20 I. 21 FINDINGS OF FACT 22 Respondents 23 1. At all times relevant, Ismael Villalobos ("Villalobos") was a resident of Arizona and

was not registered with the Commission as a securities salesman or dealer.

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25 26 2. Maximo Natural Products, Inc., ("Maximo") is an Arizona corporation formed by Villalobos on March 9, 2010. Maximo has not been registered by the Commission as a securities salesman or dealer, and none of Maximo's securities have been registered by the Commission.

- Villalobos has been the CEO and majority shareholder of Maximo since forming the corporation in 2010. At all times relevant, Maximo was under the complete control of Villalobos.
- 4. Maximo is a multi-level marketing business that sells proprietary nutritional supplements and beauty care products through the internet and through individual distributors who receive sales commissions.
- Blanca Villalobos was at all relevant times the spouse of Villalobos. Respondent Spouse is joined in this action under A.R.S. § 44-2031(C) solely for the purpose of determining the liability of the marital community.
- At all relevant times, Villalobos was acting for his own benefit and on behalf of and for the benefit of his and Respondent Spouse's marital community.

Sale of Securities

- In March of 2010, Villalobos caused Maximo to issue 1,000,000 shares of "Class A2010" stock to raise investment capital to fund and grow the company.
- 8. Between April 17, 2010, and June 4, 2015, Respondents sold 197,837.5 shares of Maximo Class A2010 stock to fifty-eight (58) investors for a total of \$390,946. Respondents sold the Class A2010 shares of Maximo stock within and from Arizona.
- 9. Potential investors learned about the opportunity to purchase shares of the Class A2010 stock through word of mouth from Villalobos or from other investors. During conversations with potential investors, Villalobos explained that stock purchasers would become "founders" of Maximo and their investment capital would be used to fund Maximo and enhance its "competitiveness and growth."
- 10. Villalobos also told potential investors that they would receive returns on their investment once Maximo opened for business and became profitable.

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11. Respondents did not restrict the sale of stock to accredited or sophisticated investors, and they did not require that investors verify their annual income or net worth before purchasing the Class A2010 stock.

- 12. Although Respondents restricted resale of the Class A2010 stock until a specified future date identified in the purchase agreements, investors were free to sell their Class A2010 shares to anyone after that date.
- Maximo has never paid dividends or returns to the investors who purchased the Class A2010 stock.
- 14. Respondents have repurchased approximately 22,982 shares of Class A2010 stock from eight (8) investors who have demanded refunds of their investment. Respondents paid the eight (8) investors a combined total of \$37,195, equal to the purchase price paid by the investors.
- 15. Villalobos and Maximo have never registered with the Commission as securities salesmen or dealers, and the Class A2010 stock offered and sold by Villalobos and Maximo was never registered with the Commission.

II.

CONCLUSIONS OF LAW

- The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution and the Securities Act.
- 2. Respondents offered or sold securities within or from Arizona, within the meaning of A.R.S. §§ 44-1801(16), 44-1801(22), and 44-1801(27).
- Respondents violated A.R.S. § 44-1841 by offering or selling securities that were neither registered nor exempt from registration.
- Respondents violated A.R.S. § 44-1842 by offering securities while neither registered as a dealer or salesman nor exempt from registration.
- Respondents' conduct are grounds for a cease and desist order pursuant to
 A.R.S. § 44-2032.

6.	Respondents'	conduct	are	grounds	for	an	order	of	restitution	pursuant	to
A.R.S. § 44	1-2032.										

- Respondents' conduct are grounds for administrative penalties under
 A.R.S. § 44-2036.
- 8. Respondent Villalobos acted for his own benefit and on behalf of and for the benefit of his and Respondent Spouse's marital community and, this order of restitution and administrative penalties is a debt of the community.

III.

ORDER

THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and Respondents' consent to the entry of this Order, attached and incorporated by reference, the Commission finds that the following relief is appropriate, in the public interest, and necessary for the protection of investors:

IT IS ORDERED, pursuant to A.R.S. § 44-2032, that Respondents and any of Respondents agents, employees, successors and assigns, permanently cease and desist from violating the Securities Act.

IT IS FURTHER ORDERED that Respondents comply with the attached Consent to Entry of Order.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032, that Respondent Villalobos, as his sole and separate obligation, and Respondents Villalobos and Respondent Spouse, as a community obligation, shall pay restitution to the commission in the principal amount of \$353,751 as a result of the conduct set forth in the Findings of Fact and Conclusions of Law. Payment is due in full on the date of this Order. Payment shall be made to the "State of Arizona" to be placed in an interest-bearing account controlled by the Commission.

IT IS FURTHER ORDERED that the restitution ordered in the preceding paragraph will accrue interest, as of the date of the Order, at the rate of the lesser of (i) four and one half percent (4.5%) per annum or (ii) at a rate per annum that is equal to one percent plus the prime rate as

published by the board of governors of the federal reserve system in statistical release H. 15 or any publication that may supersede it on the date that the judgment is entered.

The Commission shall disburse the funds on a pro-rata basis to investors shown on the records of the Commission. Any restitution funds that the Commission cannot disburse because an investor refuses to accept such payment, or any restitution funds that cannot be disbursed to an investor because the investor is deceased shall be disbursed on a pro-rata basis to the remaining investors shown on the records of the Commission. Any funds that the Commission determines it is unable to or cannot feasibly disburse shall be transferred to the general fund of the state of Arizona.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032, that Respondent Villalobos, as his sole and separate obligation, and Respondents Villalobos and Respondent Spouse, as a community obligation, jointly and severally shall, jointly and severally with Respondent Maximo, pay an administrative penalty in the amount of \$25,000 as a result of the conduct set forth in the Findings of Fact and Conclusions of Law. Payment is due in full on the date of this Order. Payment shall be made to the "State of Arizona." Any amount outstanding shall accrue interest at the rate of the lesser of (i) four and one half percent (4.5%) per annum or (ii) at a rate per annum that is equal to one percent plus the prime rate as published by the board of governors of the federal reserve system in statistical release H. 15 or any publication that may supersede it on the date that the judgment is entered.

IT IS FURTHER ORDERED that payments received by the state of Arizona shall first be applied to the restitution obligation. Upon payment in full of the restitution obligation, payments shall be applied to the penalty obligation.

IT IS FURTHER ORDERED, that if Respondents fail to comply with this order, the Commission may bring further legal proceedings against Respondents, including application to the superior court for an order of contempt.

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(MWA)

IT IS FURTHER ORDERED that this Order shall become effective immediately.

BY ORDER OF THE ARIZONA CORPORATION COMMISSION

BI ORDER OF THE ARIZONA CORPORATION COMMISSION
flut & Bun Sandown Janen W. Grandy
CHAIRMAN BURNS COMMISSIONER DUNN COMMISSIONER KENNEDY
COMMISSIONER OLSON COMMISSIONER MÁRQUEZ PETERSON
IN WITNESS WHEREOF, I, MATTHEW J. NEUBER? Executive Director of the Arizona Corporation Commission have hereunto set my hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix this
DISSENT
DISSENT This document is available in alternative formats by contacting Kacie Cannon, ADA Coordinator, voice phone number (602) 542-3931, e-mail kcannon@azcc.gov.

Decision No.

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CONSENT TO ENTRY OF ORDER

- 1. Respondents and Respondent Spouse admit the jurisdiction of the Commission over the subject matter of this proceeding. Respondents and Respondent Spouse acknowledge that they have been fully advised of their right to a hearing to present evidence and call witnesses and Respondents knowingly and voluntarily waive any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act and Title 14 of the Arizona Administrative Code. Respondents and Respondent Spouse acknowledge that this Order constitutes a valid final order of the Commission.
- 2. Respondents and Respondent Spouse knowingly and voluntarily waive any right under Article 12 of the Securities Act to judicial review by any court by way of suit, appeal, or extraordinary relief resulting from the entry of this Order.
- 3. Respondents and Respondent Spouse acknowledge and agree that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.
- 4. Respondents and Respondent Spouse have been represented by an attorney in this matter, Respondents and Respondent Spouse have reviewed this order with their attorney, Marcos Garciaacosta of Marcos E. Garciaacosta Law Group PLLC, and understand all terms it contains. Respondents and Respondent Spouse acknowledge that their attorney has apprised them of their rights regarding any conflicts of interest arising from dual representation. Respondents and Respondent Spouse acknowledge that they have each given their informed consent to such representation.
- 5. Respondents admit the Findings of Fact and Conclusions of Law contained in this Order. Respondents agree that Respondents shall not contest the validity of the Findings of Fact and Conclusions of Law contained in this Order in any present or future proceeding in which the Commission is a party.
- 6. Respondents further agree that they shall not deny or contest the Findings of Fact and Conclusions of Law contained in this Order in any present or future: (a) bankruptcy proceeding, or

(b) non-criminal proceeding in which the Commission is a party (collectively, "proceeding(s)")
They further agree that in any such proceedings, the Findings of Fact and Conclusions of Law
contained in this Order may be taken as true and correct and that this Order shall collaterally estop
them from re-litigating with the Commission or any other state agency, in any forum, the accuracy
of the Findings of Fact and Conclusions of Law contained in this Order. In the event Responden
Villalobos or Respondent Spouse pursues bankruptcy protection in the future, they further agree that
in such bankruptcy proceeding, pursuant to 11 U.S.C. § 523(a)(19), the following circumstances
exist:

- A. The obligations incurred as a result of this Order are a result of the conduct set forth in the Findings of Fact and Conclusions of Law in the Order and are for the violation of Arizona state securities laws, pursuant to 11 U.S.C. § 523(a)(19)(A)(i);
- B. This Order constitutes a judgment, order, consent order, or decree entered in a state proceeding pursuant to 11 U.S.C. § 523(a)(19)(B)(i), a settlement agreement entered into by Respondent Villalobos and Respondent Spouse pursuant to 11 U.S.C. § 523(a)(19)(B)(ii), and a court order for damages, fine, penalty, citation, restitution payment, disgorgement payment, attorney fee, cost or other payment owed by Respondents and Respondent Spouse pursuant to 11 U.S.C. § 523(a)(19)(B)(iii).
- 7. By consenting to the entry of this Order, Respondents agree not to take any action or to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of Fact or Conclusion of Law in this Order or creating the impression that this Order is without factual basis.
- 8. While this Order settles this administrative matter between Respondents and the Commission, Respondents understand that this Order does not preclude the Commission from instituting other administrative or civil proceedings based on violations that are not addressed by this Order.

9. Respondents understand that this Order does not preclude the Commission from referring this matter to any governmental agency for administrative, civil, or criminal proceedings that may be related to the matters addressed by this Order.

- 10. Respondents understand that this Order does not preclude any other agency or officer of the state of Arizona or its subdivisions from instituting administrative, civil, or criminal proceedings that may be related to matters addressed by this Order.
- 11. Respondents agree that they will not apply to the state of Arizona for registration as a securities dealer or salesman or for licensure as an investment adviser or investment adviser representative until such time as all restitution and penalties under this Order are paid in full.
- 12. Respondents agree that they will not exercise any control over any entity that offers or sells securities or provides investment advisory services within or from Arizona until such time as all restitution and penalties under this Order are paid in full.
- Respondent Villalobos and Respondent Spouse Blanca Villalobos acknowledge that any restitution or penalties imposed by this Order are community obligations.
- 14. Respondents consent to the entry of this Order and agree to be fully bound by its terms and conditions.
- 15. Respondents acknowledge and understand that if they fail to comply with the provisions of the order and this consent, the Commission may bring further legal proceedings against them, including application to the superior court for an order of contempt.
- 16. Respondents understand that default shall render them liable to the Commission for its costs of collection, including reasonable attorneys' fees and interest at the maximum legal rate.
- 17. Respondents agree and understand that if they fail to make any payment as required in the Order, any outstanding balance shall be in default and shall be immediately due and payable without notice or demand. Respondents agree and understand that acceptance of any partial or late payment by the Commission is not a waiver of default by the Commission.

1	18. Respondent Villalobos represents that he is an officer of Maximo and has been
2	authorized by Maximo to enter into this Order for and on its behalf.
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5	Ismael Villalobos, Respondent
6	Dancal Dillalope
7	Blanca Villalobos, Respondent Spouse
8	STATE OF ARIZONA)
9	County of Maricopa) ss
10	SUBSCRIBED AND SWORN TO BEFORE me this 21st day of May , 2020
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12	NOTARY PUBLIC
13	My commission expires: DIEGO FABRIZIO LADNER Notary Public - State of Arizona MARICOPA COUNTY
14	06/22/2021 My Commission Expires June 22, 2021
15	Maximo Natural Products Inc. / / /
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17	By Ismael Villa lo bos
18	Its CEO
19	STATE OF ARIZONA)
20	County of Maricopa) ss
21	2.5 1000 220
22	SUBSCRIBED AND SWORN TO BEFORE me this day of, 2020
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24	DIEGO FABRIZIO LADNER OTARY PUBLIC
25	My commission expires: 06/22/202/ My commission expires: 06/22/202/ My commission Expires Notary Public - State of Arizona MARICOPA COUNTY My Commission Expires
26	June 22, 2021
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Decision No. _____77643

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2	SERVICE LIST FOR: In re MAXIMO NATURAL PRODUCTS, INC., et al. S-21090A-19-0326
3	Marcos Eduardo Garciaacosta Marcos Eduardo Garciaacosta Law Group, PLLC
4	2875 W. Ray Road, Suite 6-108
5	Chandler, AZ 85224
6	Attorney for Respondents Maximo Natural Products, Inc., Ismael Villalobos, and Blanca Villalobos.
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